

12.06.2007 | Corporate News - Hansen Sicherheitstechnik Releases 2006 Annual Report

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+++ Sales Reach EUR 41.5 Mill.

+++ EBIT Margin 20.9 Percent Before Non-Recurring Items

Munich, 06/12/2007: Hansen Sicherheitstechnik AG (ISIN DE000HAST002) has released its Annual Report for the year 2006. Sales reached EUR 41.5 mill. as of December 31, 2006, after reaching EUR 43.9 mill. in the record year 2005 and in doing so not only surpassed our own forecasts, rather maintained the high levels of 2005. EBIT for 2006 was EUR 5.8 mill. (after nonrecurring items) after reaching EUR 9.4 mill. in 2005; it decreased by EUR 3.6 mill. to an EBIT margin of 13.9 percent. After adjustments for external sales and one-time costs which were incurred in connection with the closures of the subsidiaries Hansen Engineering GmbH & Co. KG and Deukalion Vermögensverwaltungsgesellschaft mbH in Gelsenkirchen, the EBIT margin is 20.9 percent. Despite the non-recurring effects, cash flow from operating activities was EUR 5.3 mill. after EUR 5.5 mill. in the 2005 comparison period. The equity ratio as of December 31, 2006 increased by 2.7 percent to 65.0 percent (2005: 62.3 percent).

"We are satisfied with the course of business in 2006 - despite the slight decrease in sales compared to 2005. As in the past, we knew how to build highly profitable ongoing business volume from the record-breaking sales of the past. This is not only important in respect to repair and refitting business, but it will also pay off in the future through the business volume of our major shareholder [Kopex](#)" according to CEO Christian Dreyer.

The Annual Report is now available for download:

<http://www.hansen-sicherheitstechnik.com/index.37.1.html>

CEO/Management Board

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